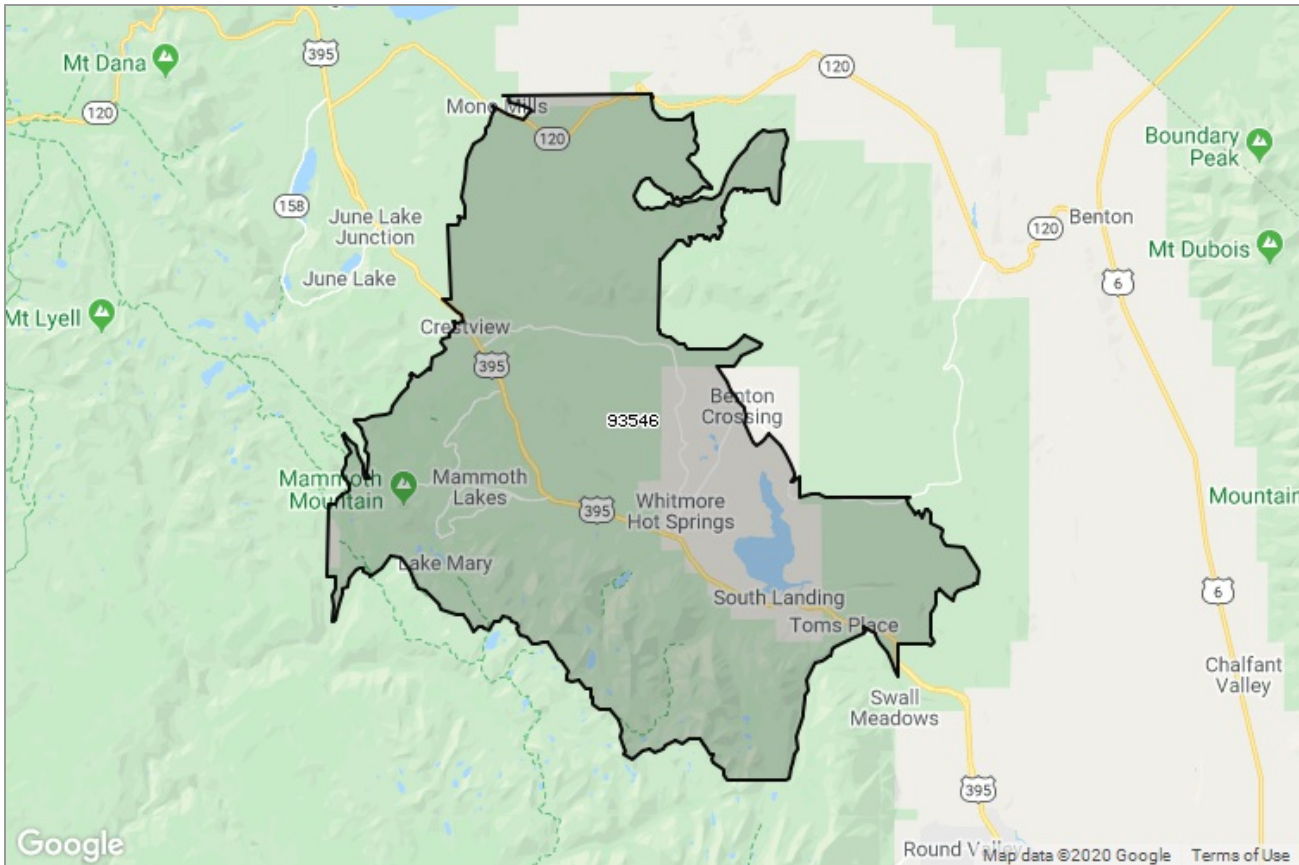




MAMMOTH LAKES
BOARD OF REALTORS

MARKET DATA REPORT

2019 Residential (93546)



Report Characteristics

Report Name:
2019 Residential (93546)

Report Date Range:
1/2019 – 12/2019

Filters Used:
Property Type, Location

Avg/Med: Both

Run Date: 01/21/2020

Scheduled: No

Presented by

**Mammoth Lakes Board of
REALTORS®**

(760) 934-4637

Other: <http://www.mlbor.com/>

P. O. Box 1007
126 Old Mammoth Rd #207
Mammoth Lakes, California

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

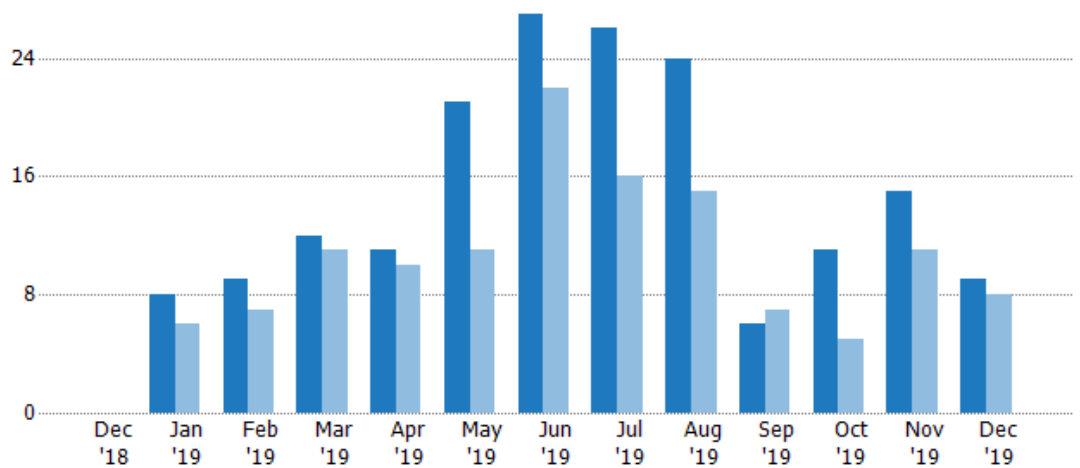
Key Metrics	Dec 2019	Dec 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	8	+12.5%	179	129	+38.8%
New Listing Volume	\$12,531,000	\$7,419,900	+68.9%	\$198,358,346	\$131,848,992	+50.4%
Active Listing Count	72	38	+89.5%	N/A	N/A	
Active Listing Volume	\$101,869,049	\$41,844,599	+143.4%	N/A	N/A	
Average Listing Price	\$1,414,848	\$1,101,174	+28.5%	\$1,294,337	\$1,192,058	+8.6%
Median Listing Price	\$977,000	\$924,500	+5.7%	\$926,709	\$913,792	+1.4%
Average Listing Price per Sq Ft	\$452	\$388	+16.4%	\$422	\$406	+4%
Median Listing Price per Sq Ft	\$403	\$366	+10%	\$382	\$380	+0.4%
Sales Activity Charts Metrics						
Pending Sales Count	11	12	-8.3%	N/A	N/A	
Pending Sales Volume	\$9,166,999	\$12,847,000	-28.6%	N/A	N/A	
Closed Sales Count	6	4	+50%	106	89	+19.1%
Closed Sales Volume	\$4,604,479	\$2,522,000	+82.6%	\$94,068,003	\$88,683,185	+6.1%
Average Sales Price	\$767,413	\$630,500	+21.7%	\$887,434	\$996,440	-10.9%
Median Sales Price	\$770,000	\$541,000	+42.3%	\$801,811	\$830,584	-3.5%
Average Sales Price per Sq Ft	\$360	\$381	-5.6%	\$379	\$392	-3.5%
Median Sales Price per Sq Ft	\$351	\$381	-7.9%	\$359	\$375	-4.5%
Distressed Charts Metrics						
Distressed Listing Count	—	—	—	N/A	N/A	

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



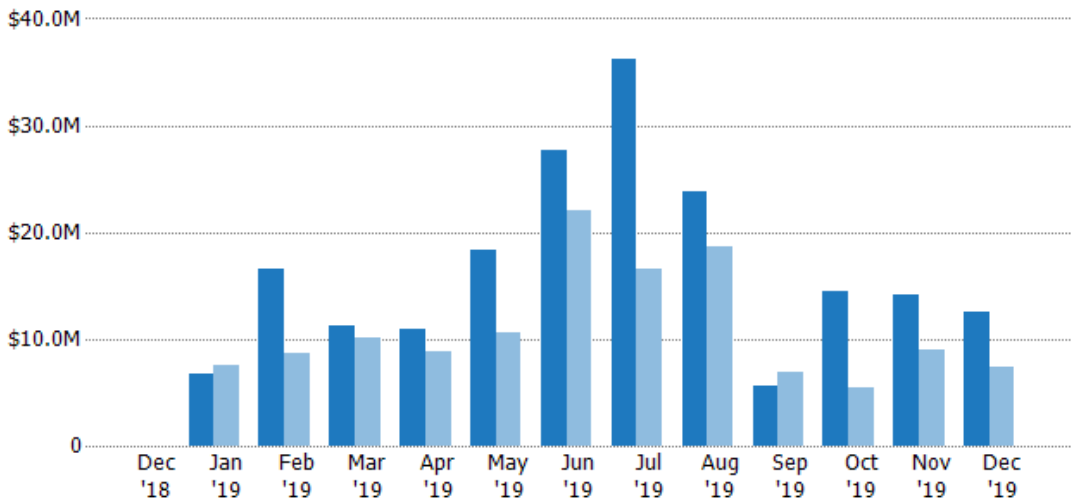
Current Year	-	8	9	12	11	21	27	26	24	6	11	15	9
Prior Year	-	6	7	11	10	11	22	16	15	7	5	11	8
Percent Change from Prior Year	-	33%	29%	9%	10%	91%	23%	63%	60%	-14%	120%	36%	13%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



Current Year	-	\$6.77M	\$16.6M	\$11.3M	\$11M	\$18.4M	\$27.7M	\$36.3M	\$23.7M	\$5.56M	\$14.4M	\$14.1M	\$12.5M
Prior Year	-	\$7.61M	\$8.65M	\$10M	\$8.83M	\$10.6M	\$22M	\$16.6M	\$18.7M	\$6.88M	\$5.48M	\$9.05M	\$7.42M
Percent Change from Prior Year	-	-11%	92%	12%	24%	73%	26%	119%	27%	-19%	163%	55%	69%

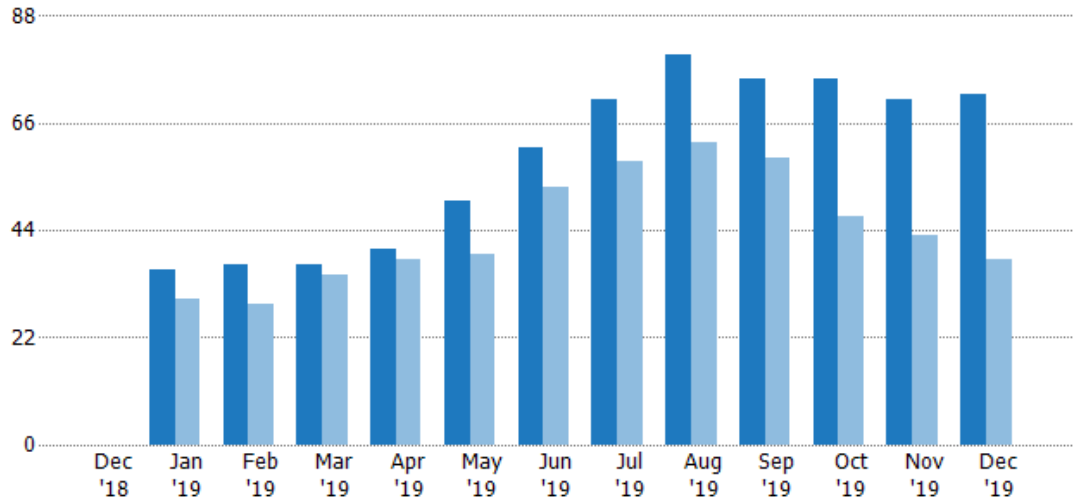
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



Current Year	-	36	37	37	40	50	61	71	80	75	75	71	72
Prior Year	-	30	29	35	38	39	53	58	62	59	47	43	38
Percent Change from Prior Year	-	20%	28%	6%	5%	28%	15%	22%	29%	27%	60%	65%	89%

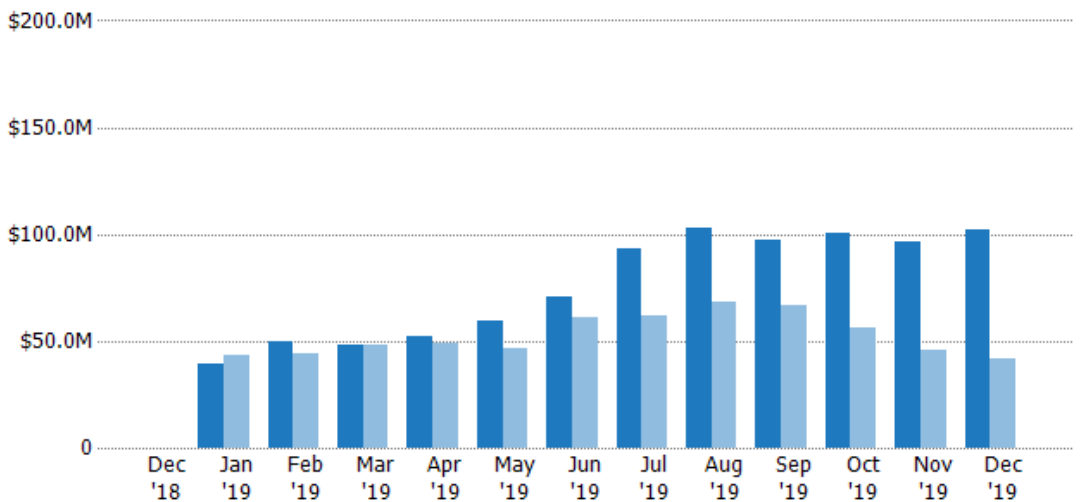
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



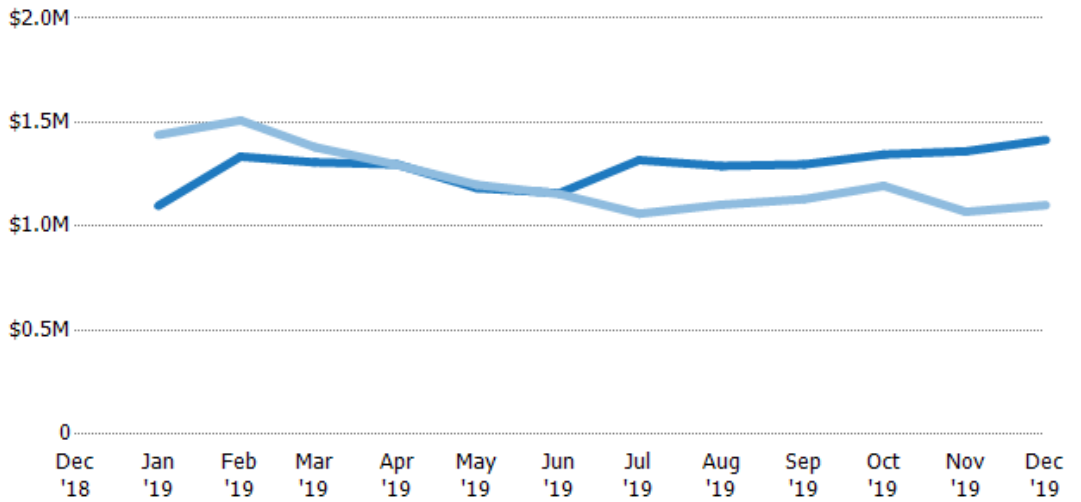
Current Year	-	\$39.5M	\$49.4M	\$48.4M	\$51.9M	\$59.2M	\$70.7M	\$93.6M	\$103M	\$97.3M	\$101M	\$96.6M	\$102M
Prior Year	-	\$43.2M	\$43.8M	\$48.3M	\$49.2M	\$46.8M	\$61.2M	\$61.5M	\$68.4M	\$66.7M	\$56.1M	\$46M	\$41.8M
Percent Change from Prior Year	-	-8%	13%	0%	5%	27%	16%	52%	51%	46%	80%	110%	143%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



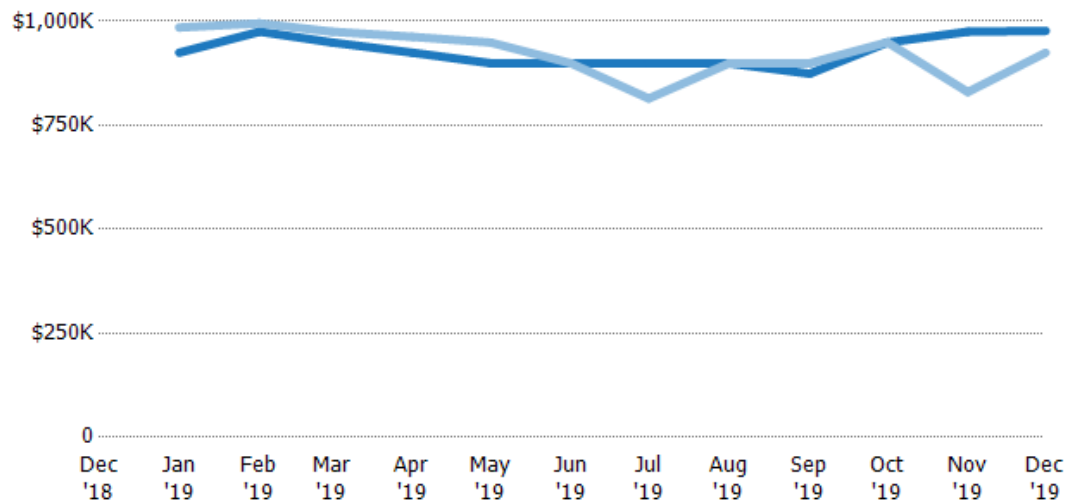
Current Year	-	\$1.1M	\$1.33M	\$1.31M	\$1.3M	\$1.18M	\$1.16M	\$1.32M	\$1.29M	\$1.3M	\$1.35M	\$1.36M	\$1.41M
Prior Year	-	\$1.44M	\$1.51M	\$1.38M	\$1.29M	\$1.2M	\$1.16M	\$1.06M	\$1.1M	\$1.13M	\$1.19M	\$1.07M	\$1.1M
Percent Change from Prior Year	-	-24%	-12%	-5%	0%	-1%	0%	24%	17%	15%	13%	27%	28%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



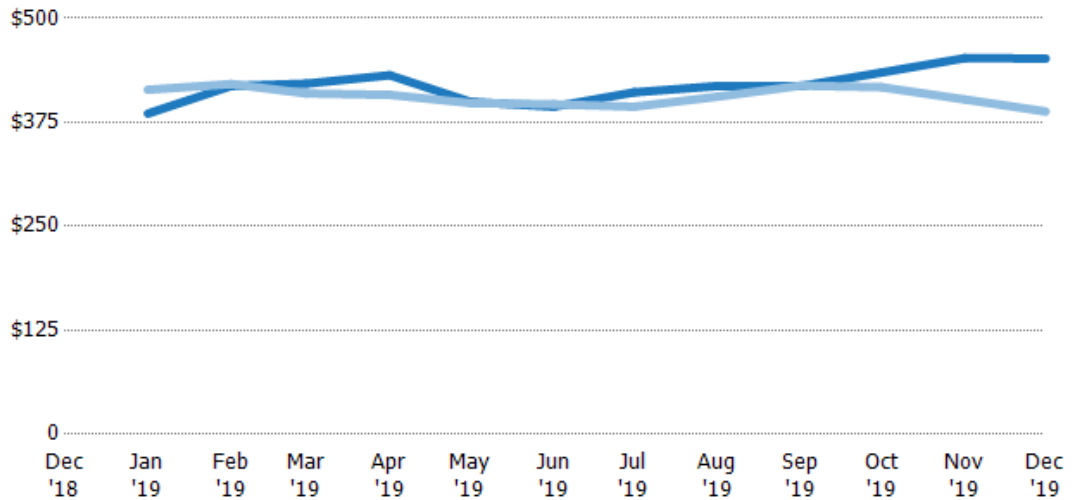
Current Year	-	\$925K	\$975K	\$949K	\$925K	\$899K	\$899K	\$900K	\$899K	\$874K	\$949K	\$975K	\$977K
Prior Year	-	\$985K	\$995K	\$975K	\$963K	\$949K	\$899K	\$814K	\$899K	\$899K	\$950K	\$830K	\$925K
Percent Change from Prior Year	-	-6%	-2%	-3%	-4%	-5%	0%	10%	0%	-3%	0%	17%	6%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



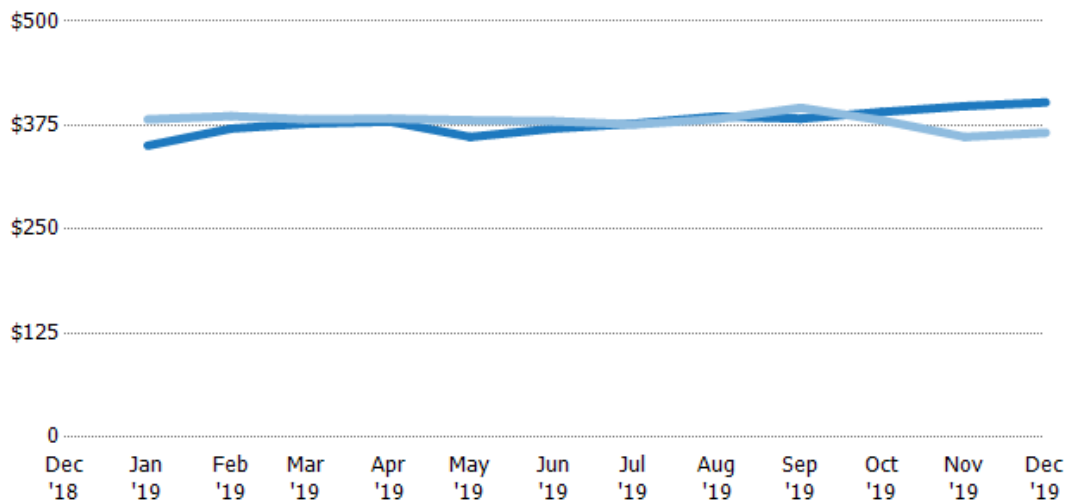
Current Year	-	\$385	\$419	\$421	\$432	\$400	\$394	\$411	\$419	\$419	\$435	\$452	\$452
Prior Year	-	\$414	\$421	\$410	\$408	\$398	\$397	\$394	\$406	\$419	\$417	\$402	\$388
Percent Change from Prior Year	-	-7%	-1%	3%	6%	0%	-1%	4%	3%	0%	4%	12%	16%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



Current Year	-	\$351	\$371	\$377	\$380	\$361	\$371	\$377	\$386	\$383	\$391	\$398	\$403
Prior Year	-	\$382	\$386	\$382	\$383	\$381	\$380	\$376	\$383	\$396	\$381	\$361	\$366
Percent Change from Prior Year	-	-8%	-4%	-1%	-1%	-5%	-2%	0%	1%	-3%	3%	10%	10%

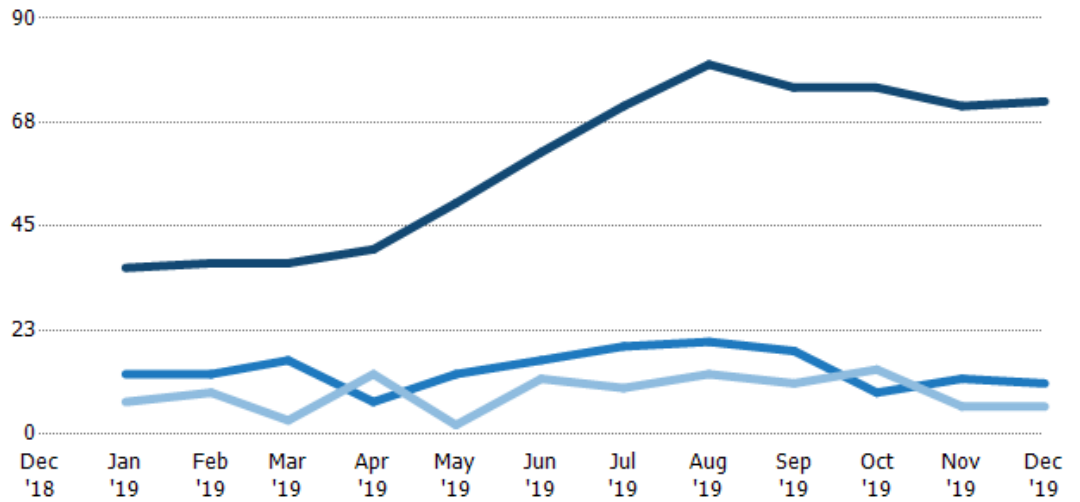
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



Active	-	36	37	37	40	50	61	71	80	75	75	71	72
Pending	-	13	13	16	7	13	16	19	20	18	9	12	11
Sold	-	7	9	3	13	2	12	10	13	11	14	6	6

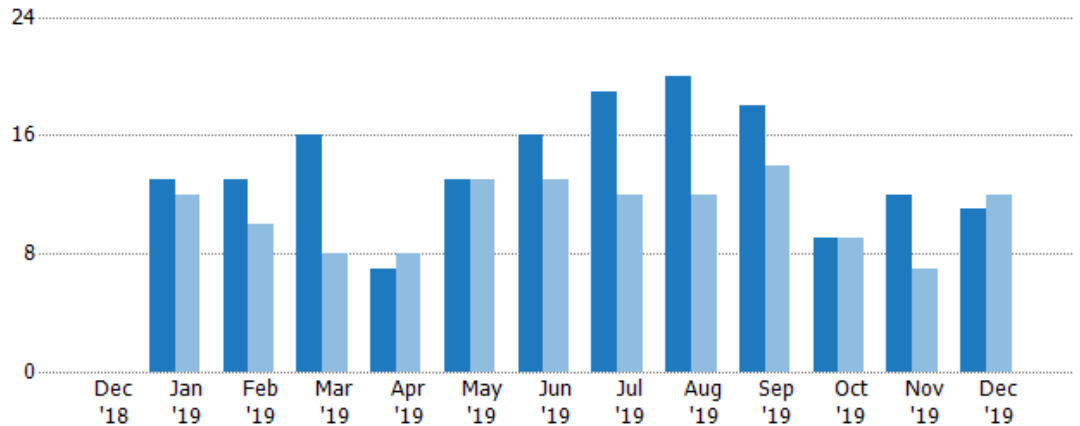
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



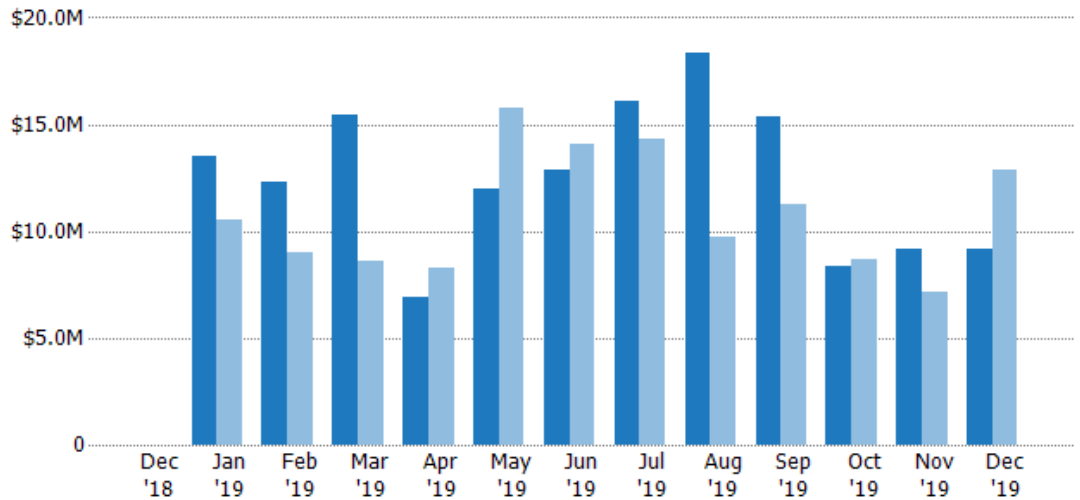
Current Year	-	13	13	16	7	13	16	19	20	18	9	12	11
Prior Year	-	12	10	8	8	13	13	12	12	14	9	7	12
Percent Change from Prior Year	-	8%	30%	100%	-13%	0%	23%	58%	67%	29%	0%	71%	-8%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



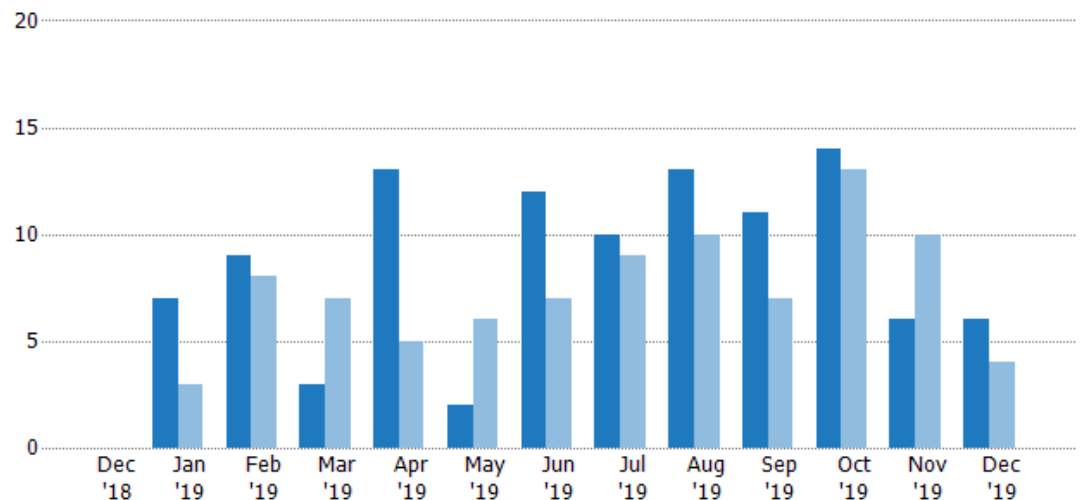
Current Year	-	\$13.5M	\$12.3M	\$15.5M	\$6.87M	\$12M	\$12.9M	\$16.1M	\$18.3M	\$15.3M	\$8.37M	\$9.19M	\$9.17M
Prior Year	-	\$10.5M	\$8.99M	\$8.62M	\$8.26M	\$15.8M	\$14.1M	\$14.3M	\$9.76M	\$11.2M	\$8.69M	\$7.17M	\$12.8M
Percent Change from Prior Year	-	28%	37%	80%	-17%	-24%	-9%	12%	88%	37%	-4%	28%	-29%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



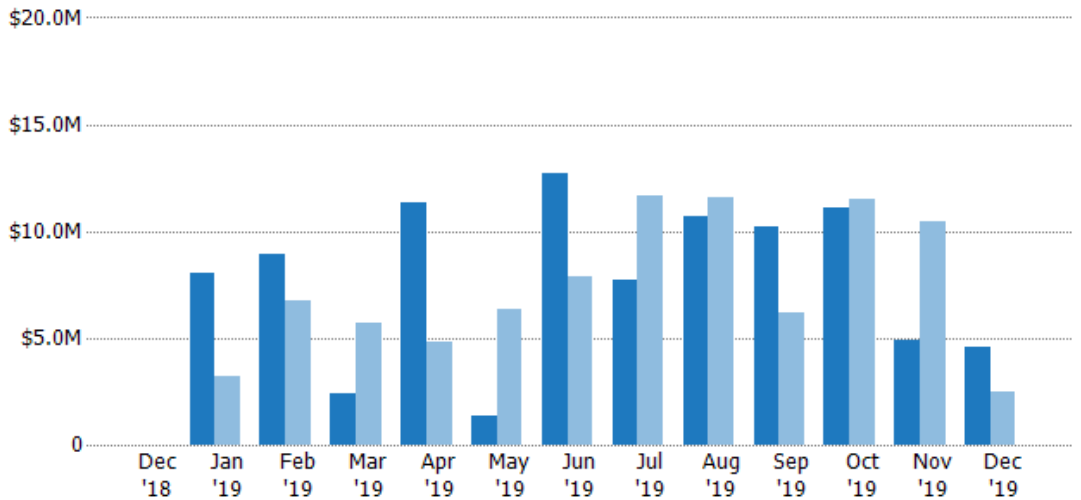
Current Year	-	7	9	3	13	2	12	10	13	11	14	6	6
Prior Year	-	3	8	7	5	6	7	9	10	7	13	10	4
Percent Change from Prior Year	-	133%	13%	-57%	160%	-67%	71%	11%	30%	57%	8%	-40%	50%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



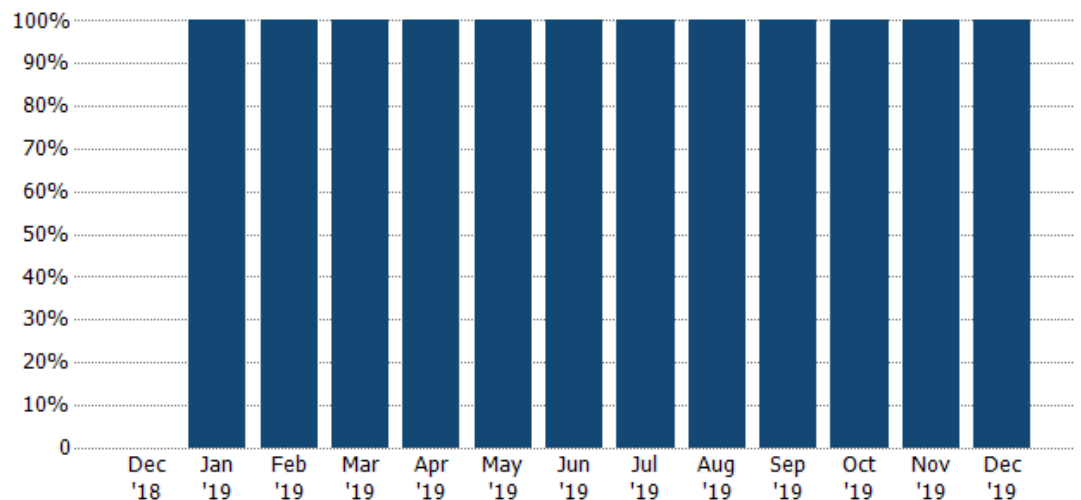
Current Year	-	\$8.08M	\$8.92M	\$2.42M	\$11.4M	\$1.33M	\$12.7M	\$7.73M	\$10.7M	\$10.2M	\$11.1M	\$4.88M	\$4.6M
Prior Year	-	\$3.24M	\$6.72M	\$5.72M	\$4.83M	\$6.32M	\$7.9M	\$11.7M	\$11.6M	\$6.18M	\$11.5M	\$10.5M	\$2.52M
Percent Change from Prior Year	-	150%	33%	-58%	135%	-79%	61%	-34%	-8%	66%	-4%	-53%	83%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



Single Family Residence	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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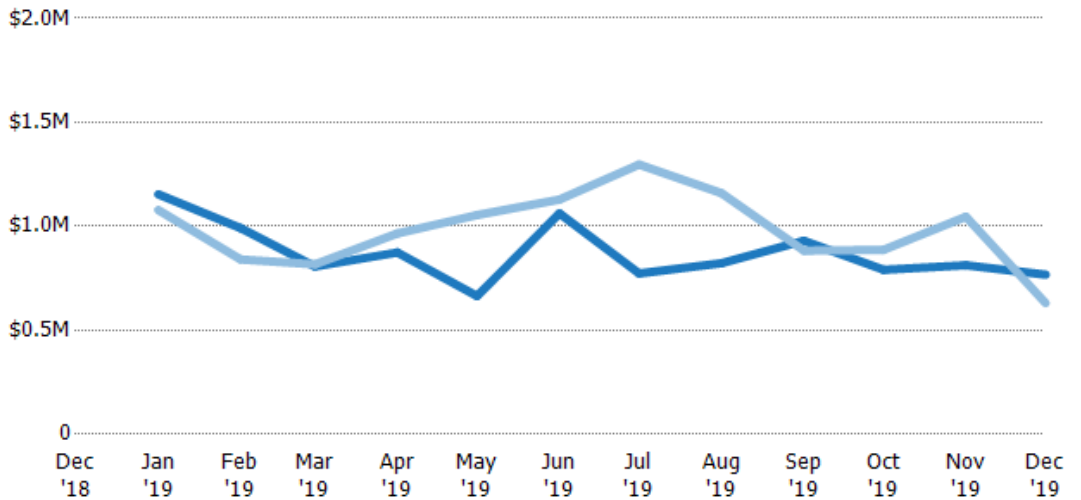
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



Current Year	-	\$1.15M	\$991K	\$807K	\$874K	\$665K	\$1.06M	\$773K	\$823K	\$931K	\$791K	\$813K	\$767K
Prior Year	-	\$1.08M	\$841K	\$817K	\$966K	\$1.05M	\$1.13M	\$1.3M	\$1.16M	\$883K	\$887K	\$1.05M	\$631K
Percent Change from Prior Year	-	7%	18%	-1%	-9%	-37%	-6%	-40%	-29%	5%	-11%	-22%	22%

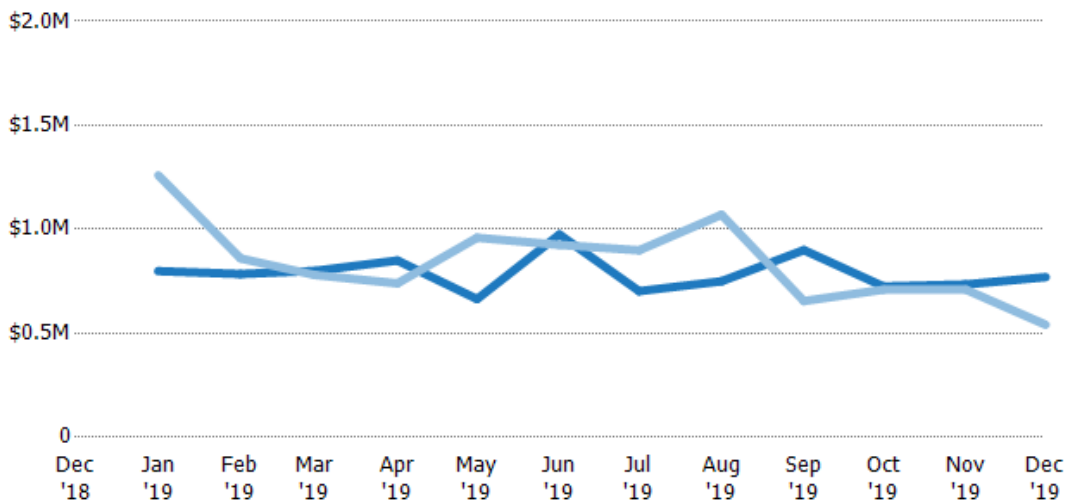
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



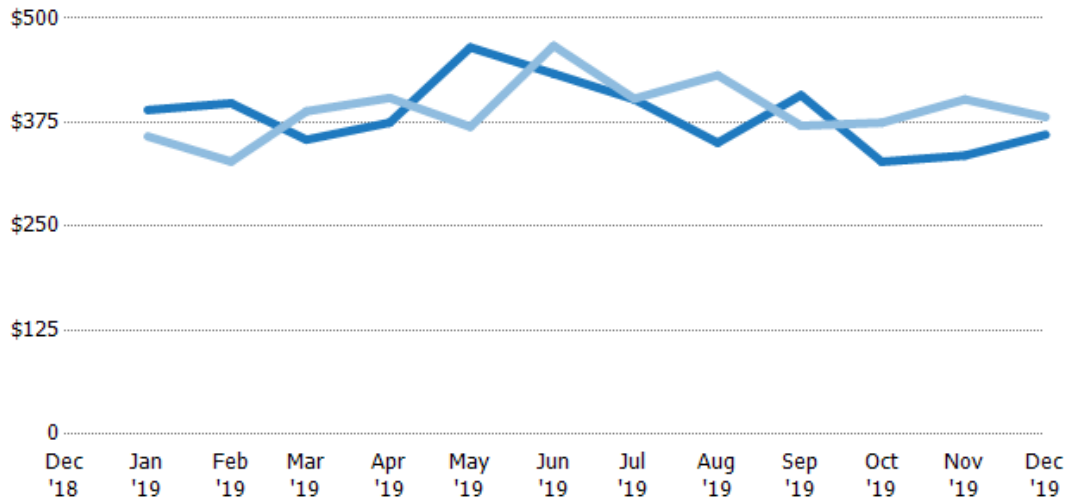
Current Year	-	\$799K	\$785K	\$800K	\$850K	\$665K	\$975K	\$703K	\$750K	\$900K	\$725K	\$735K	\$770K
Prior Year	-	\$1.26M	\$860K	\$780K	\$740K	\$960K	\$925K	\$899K	\$1.07M	\$655K	\$710K	\$710K	\$541K
Percent Change from Prior Year	-	-37%	-9%	3%	15%	-31%	5%	-22%	-30%	37%	2%	4%	42%

Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence

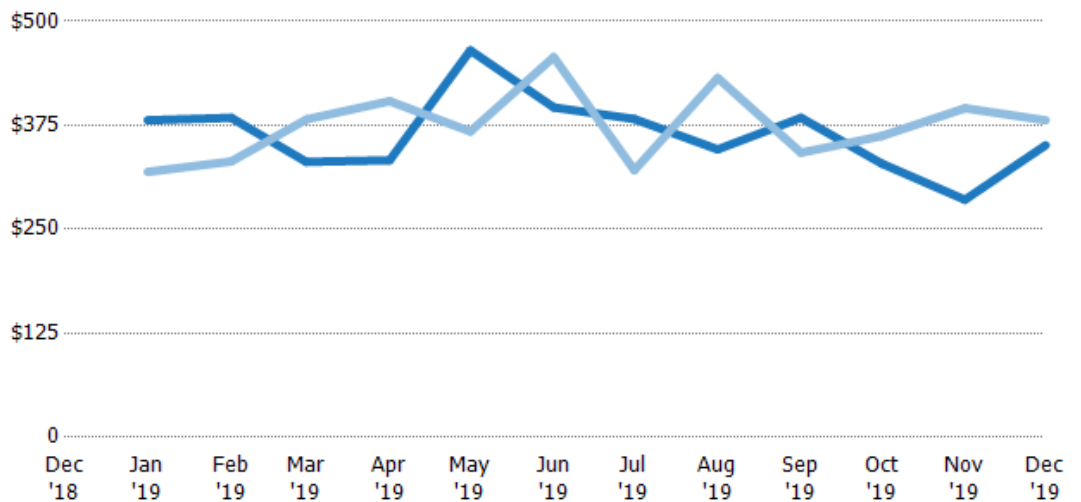


Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family Residence



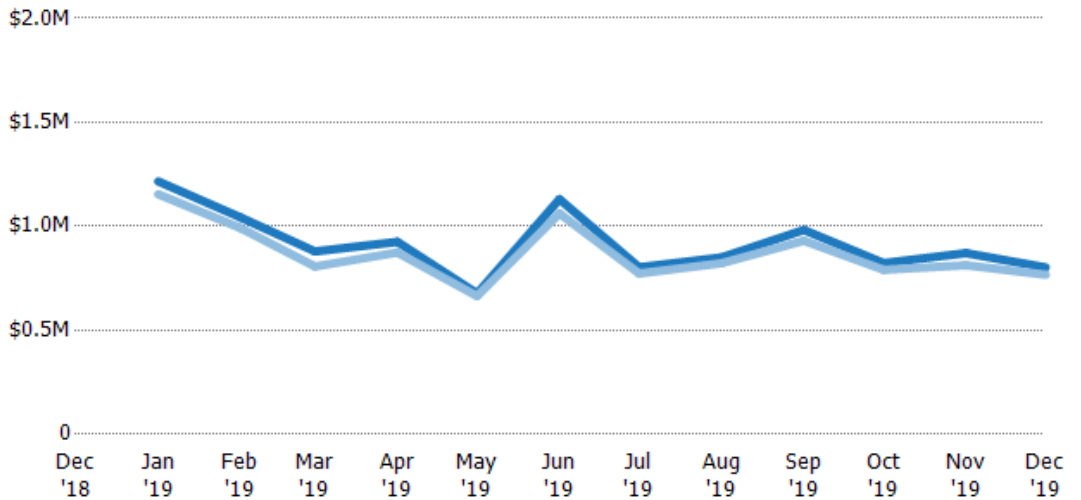
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



Avg List Price	-	\$1.22M	\$1.04M	\$879K	\$925K	\$677K	\$1.13M	\$803K	\$850K	\$982K	\$823K	\$871K	\$802K
Avg Sales Price	-	\$1.15M	\$991K	\$807K	\$874K	\$665K	\$1.06M	\$773K	\$823K	\$931K	\$791K	\$813K	\$767K
Avg Sales Price as a % of Avg List Price	-	95%	95%	92%	94%	98%	94%	96%	97%	95%	96%	93%	96%

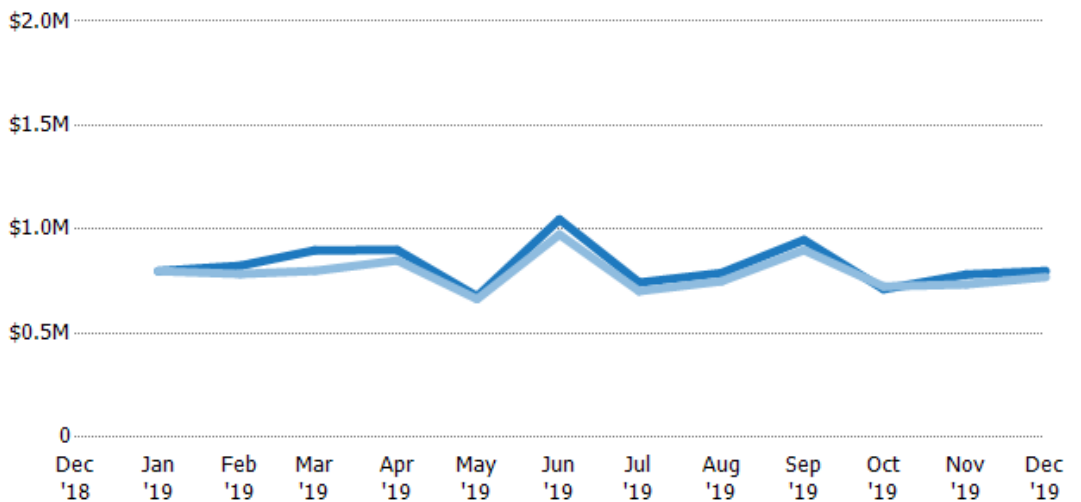
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



Median List Price	-	\$799K	\$825K	\$899K	\$900K	\$677K	\$1.05M	\$744K	\$790K	\$949K	\$712K	\$782K	\$799K
Median Sales Price	-	\$799K	\$785K	\$800K	\$850K	\$665K	\$975K	\$703K	\$750K	\$900K	\$725K	\$735K	\$770K
Med Sales Price as a % of Med List Price	-	100%	95%	89%	94%	98%	93%	94%	95%	95%	102%	94%	96%

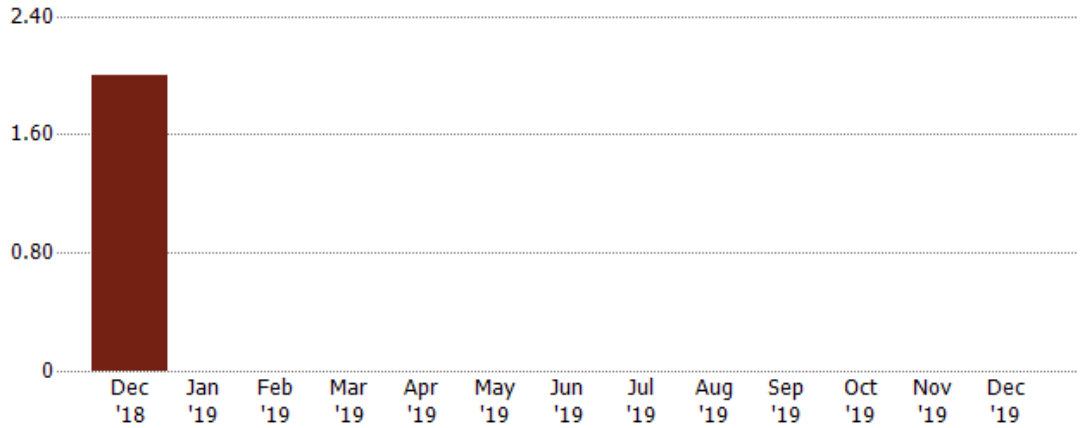
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



Current Year

2

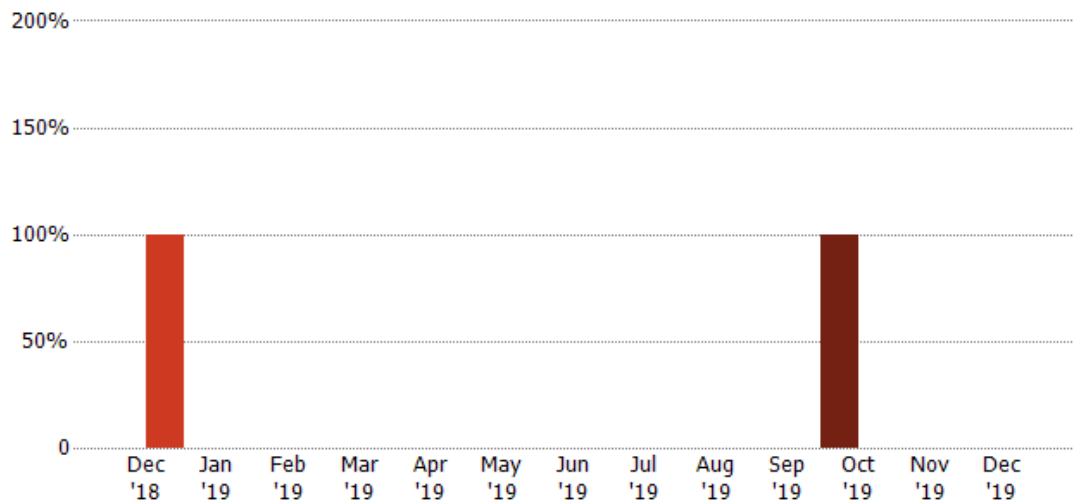
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type: Single Family Residence



Current Year

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Percent Change from Prior Year

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