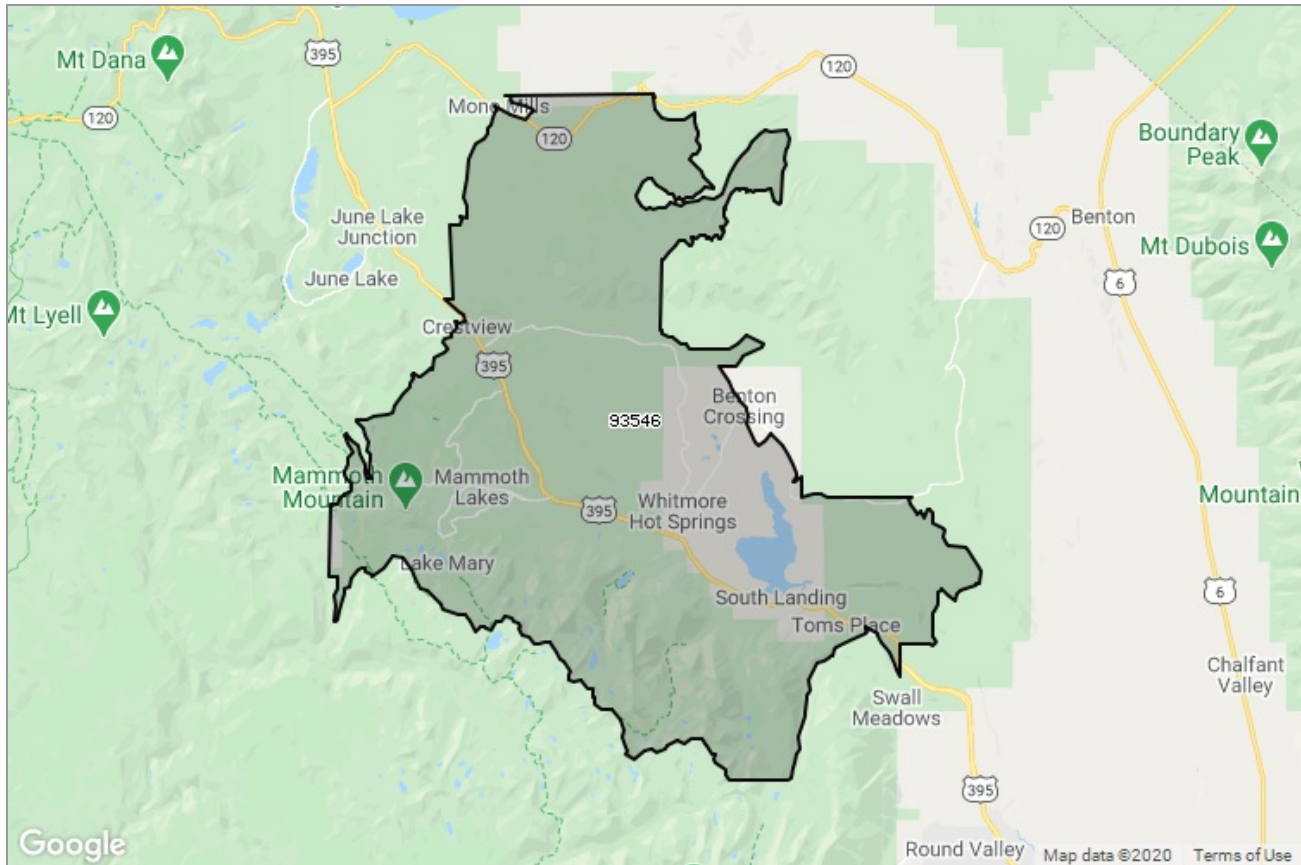




MAMMOTH LAKES
BOARD OF REALTORS

MARKET DATA REPORT

MLBOR 2019 Condominium (93546)



Report Characteristics

Report Name:
MLBOR 2019 Condominium (93546)

Report Date Range:
1/2019 – 12/2019

Filters Used:
Property Type, Location

Avg/Med: Both

Run Date: 10/15/2020

Scheduled: No

Presented by

**Mammoth Lakes Board of
REALTORS®**

(760) 934-4637

Other: <http://www.mlbor.com/>

P. O. Box 1007
126 Old Mammoth Rd #207
Mammoth Lakes, California

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2019	Dec 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	25	31	-19.4%	472	492	-4.1%
New Listing Volume	\$9,939,900	\$15,384,400	-35.4%	\$243,392,569	\$237,104,883	+2.7%
Active Listing Count	79	131	-39.7%	N/A	N/A	
Active Listing Volume	\$40,071,089	\$77,168,803	-48.1%	N/A	N/A	
Average Listing Price	\$507,229	\$589,075	-13.9%	\$513,439	\$578,291	-11.2%
Median Listing Price	\$405,000	\$484,000	-16.3%	\$426,773	\$457,606	-6.7%
Average Listing Price per Sq Ft	\$421	\$465	-9.4%	\$442	\$453	-2.3%
Median Listing Price per Sq Ft	\$408	\$424	-3.8%	\$418	\$413	+1.2%
Sales Activity Charts Metrics						
Pending Sales Count	32	27	+18.5%	N/A	N/A	
Pending Sales Volume	\$20,285,834	\$13,610,800	+49%	N/A	N/A	
Closed Sales Count	35	24	+45.8%	414	381	+8.7%
Closed Sales Volume	\$16,094,980	\$13,476,543	+19.4%	\$214,336,199	\$168,833,389	+27%
Average Sales Price	\$459,857	\$561,523	-18.1%	\$517,720	\$443,132	+16.8%
Median Sales Price	\$385,000	\$428,750	-10.2%	\$450,662	\$396,812	+13.6%
Average Sales Price per Sq Ft	\$447	\$429	+4.1%	\$431	\$387	+11.2%
Median Sales Price per Sq Ft	\$427	\$402	+6.2%	\$405	\$368	+10%
Distressed Charts Metrics						
Distressed Listing Count	—	—	—	N/A	N/A	

New Listings

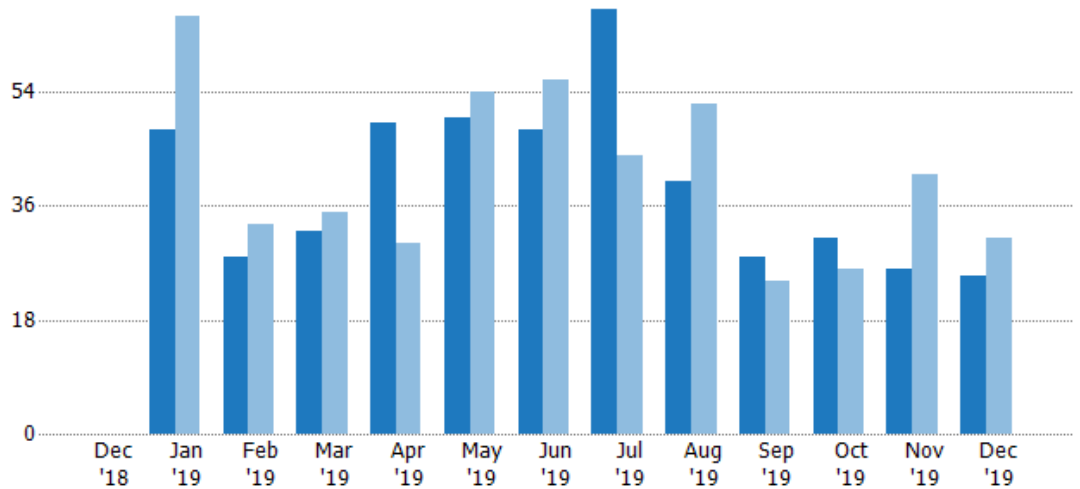
The number of new residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year	-	48	28	32	49	50	48	67	40	28	31	26	25
Prior Year	-	66	33	35	30	54	56	44	52	24	26	41	31
Percent Change from Prior Year	-	-27%	-15%	-9%	63%	-7%	-14%	52%	-23%	17%	19%	-37%	-19%

New Listing Volume

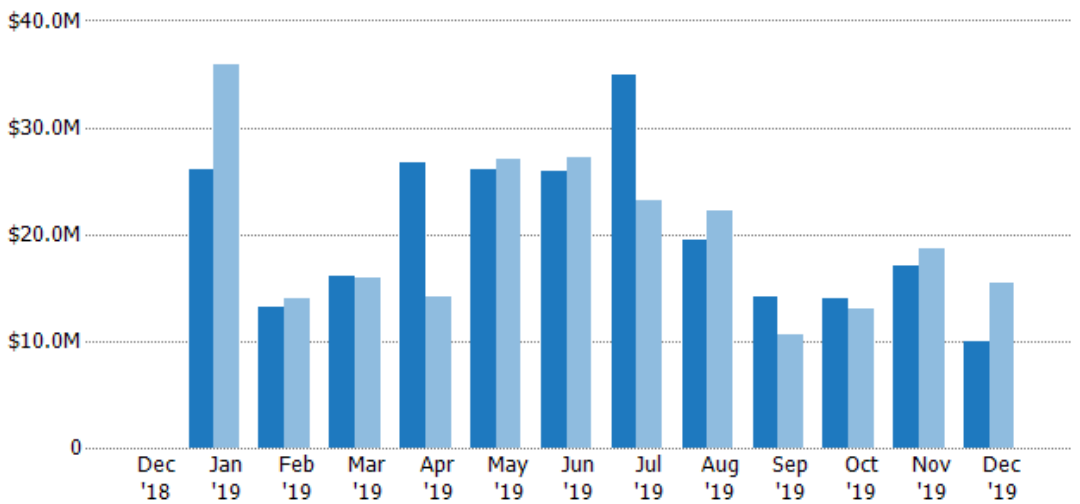
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year	-	\$26M	\$13.2M	\$16M	\$26.7M	\$26.1M	\$25.8M	\$34.8M	\$19.4M	\$14.2M	\$14M	\$17.1M	\$9.94M
Prior Year	-	\$35.9M	\$13.9M	\$16M	\$14.2M	\$27M	\$27.1M	\$23.2M	\$22.2M	\$10.6M	\$13M	\$18.7M	\$15.4M
Percent Change from Prior Year	-	-27%	-5%	0%	88%	-4%	-5%	50%	-12%	34%	8%	-9%	-35%

Active Listings

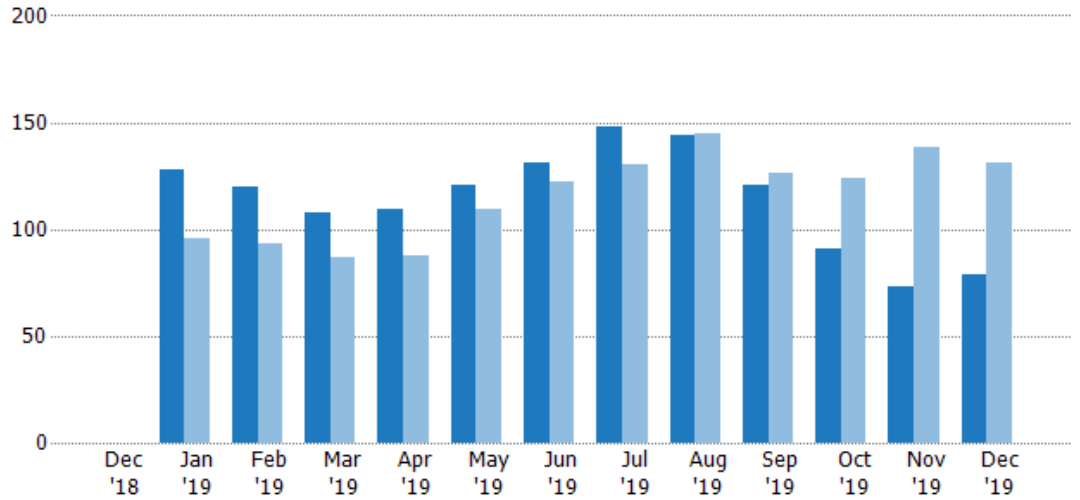
The number of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year	-	128	120	108	109	121	131	148	144	121	91	73	79
Prior Year	-	96	93	87	88	109	122	130	145	126	124	138	131
Percent Change from Prior Year	-	33%	29%	24%	24%	11%	7%	14%	-1%	-4%	-27%	-47%	-40%

Active Listing Volume

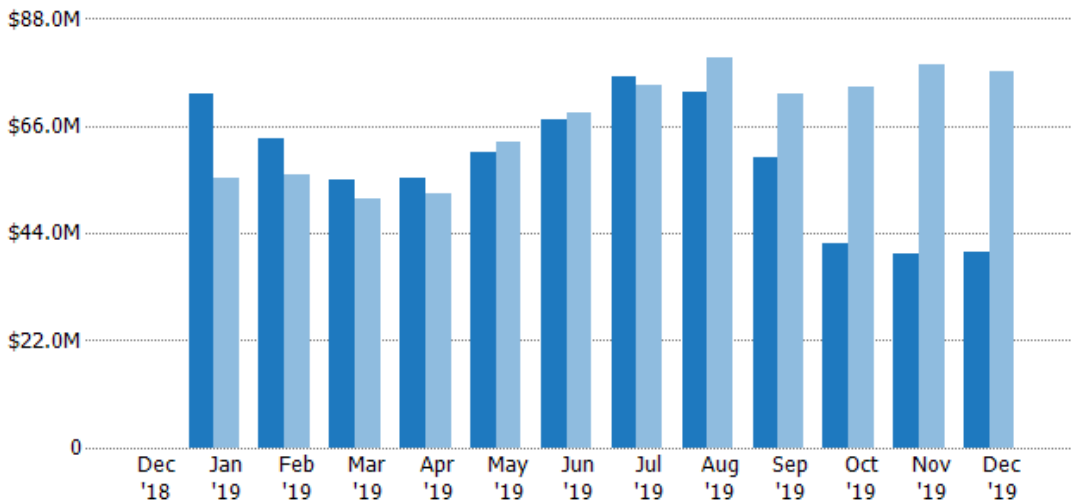
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year	-	\$72.7M	\$63.5M	\$55M	\$55.3M	\$60.7M	\$67.4M	\$76.1M	\$72.9M	\$59.7M	\$41.8M	\$39.7M	\$40.1M
Prior Year	-	\$55.5M	\$56.1M	\$51M	\$52.2M	\$62.9M	\$68.8M	\$74.4M	\$80.1M	\$72.5M	\$74.1M	\$78.5M	\$77.2M
Percent Change from Prior Year	-	31%	13%	8%	6%	-4%	-2%	2%	-9%	-18%	-44%	-50%	-48%

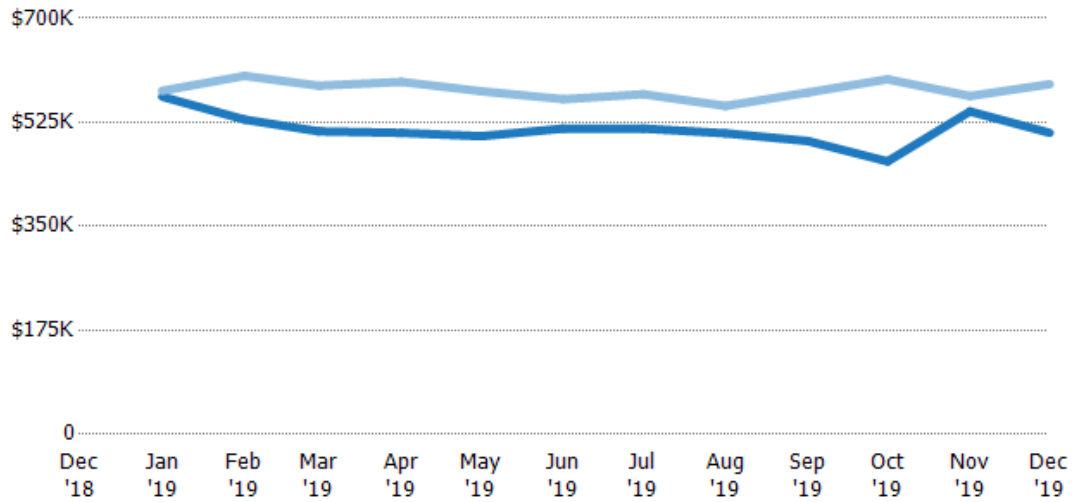
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



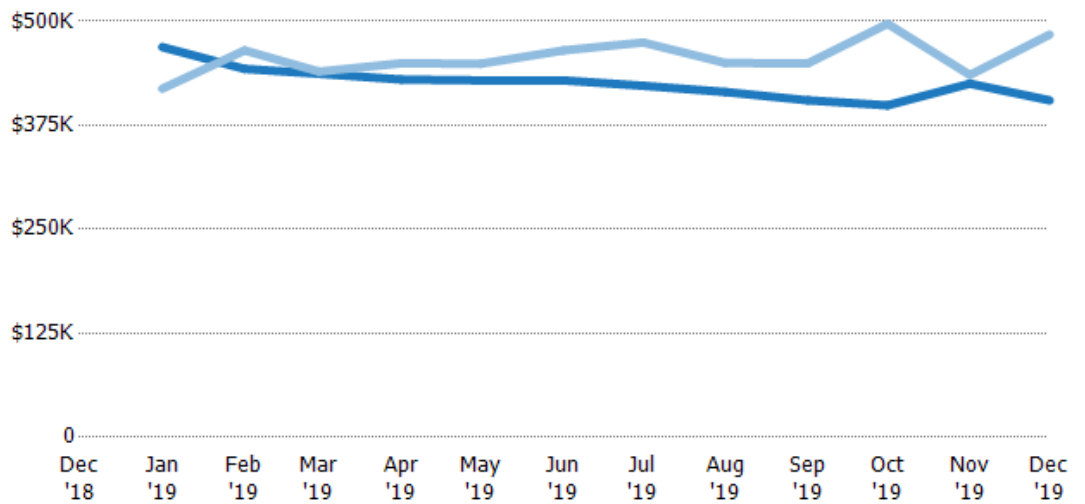
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



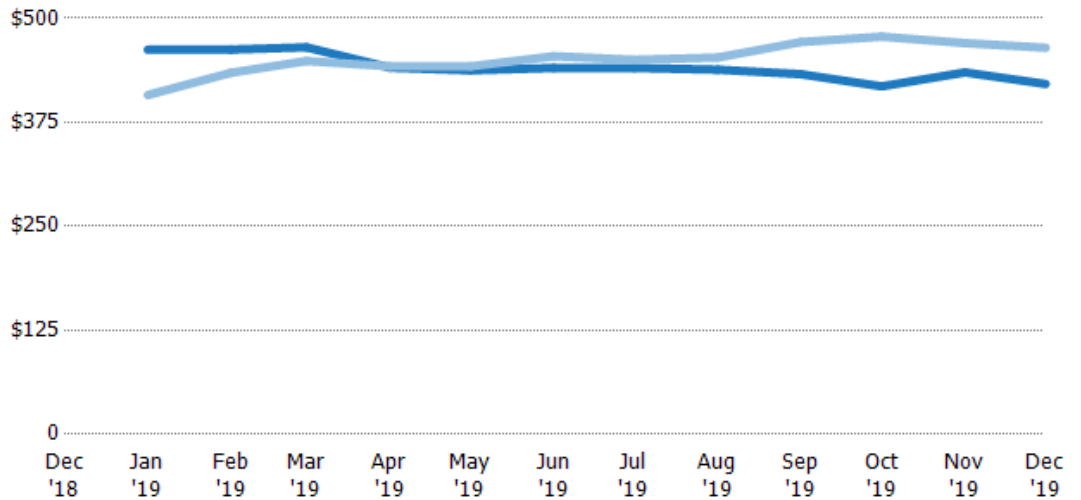
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



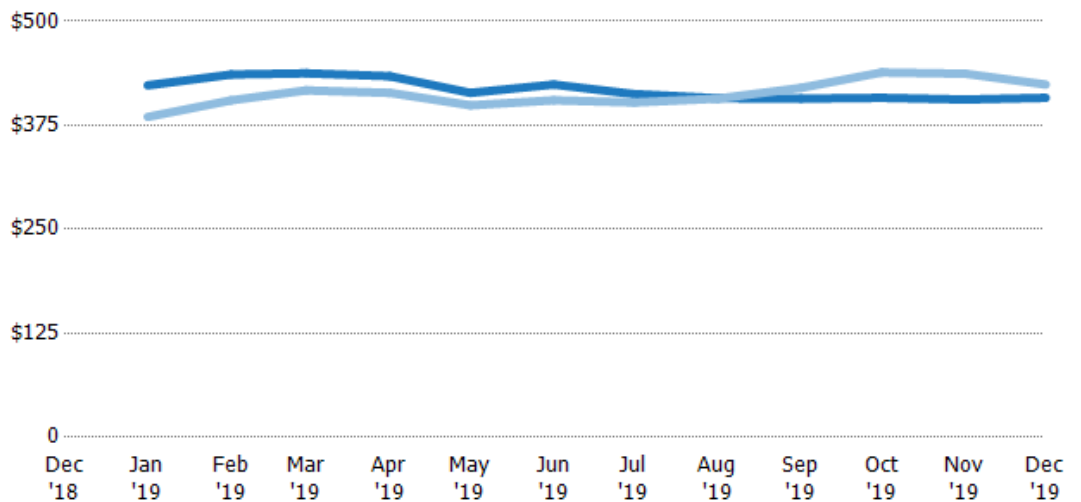
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



Active/Pending/Sold Units

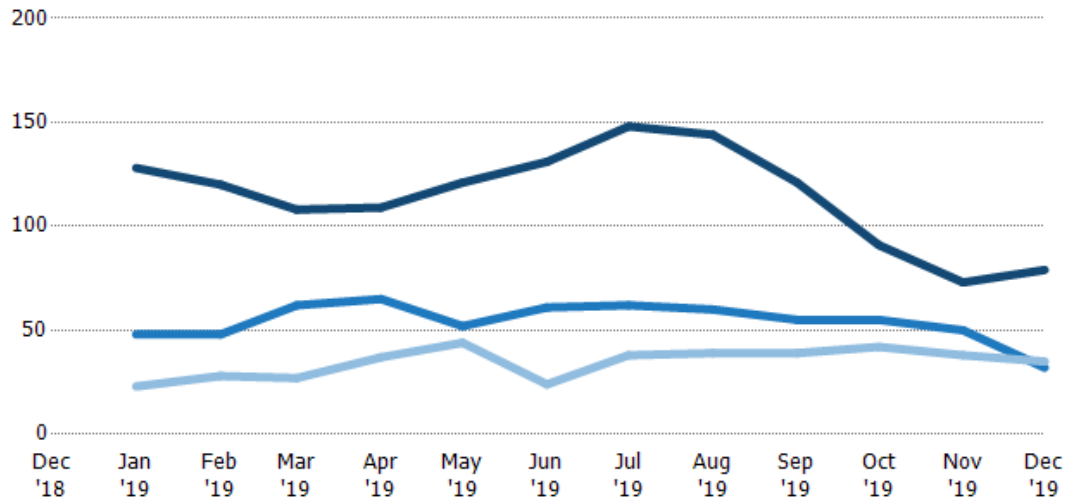
The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Active	-	128	120	108	109	121	131	148	144	121	91	73	79
Pending	-	48	48	62	65	52	61	62	60	55	55	50	32
Sold	-	23	28	27	37	44	24	38	39	39	42	38	35

Pending Sales

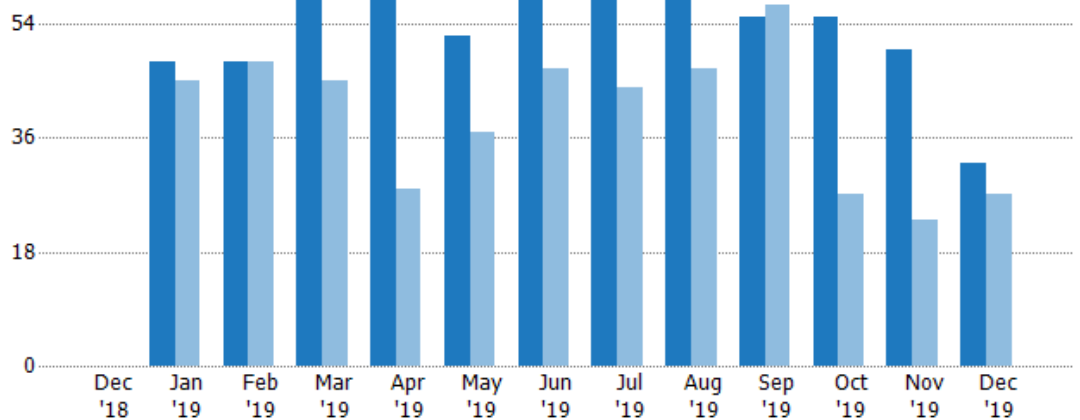
The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year	-	48	48	62	65	52	61	62	60	55	55	50	32
Prior Year	-	45	48	45	28	37	47	44	47	57	27	23	27
Percent Change from Prior Year	-	7%	0%	38%	132%	41%	30%	41%	28%	-4%	104%	117%	19%

Pending Sales Volume

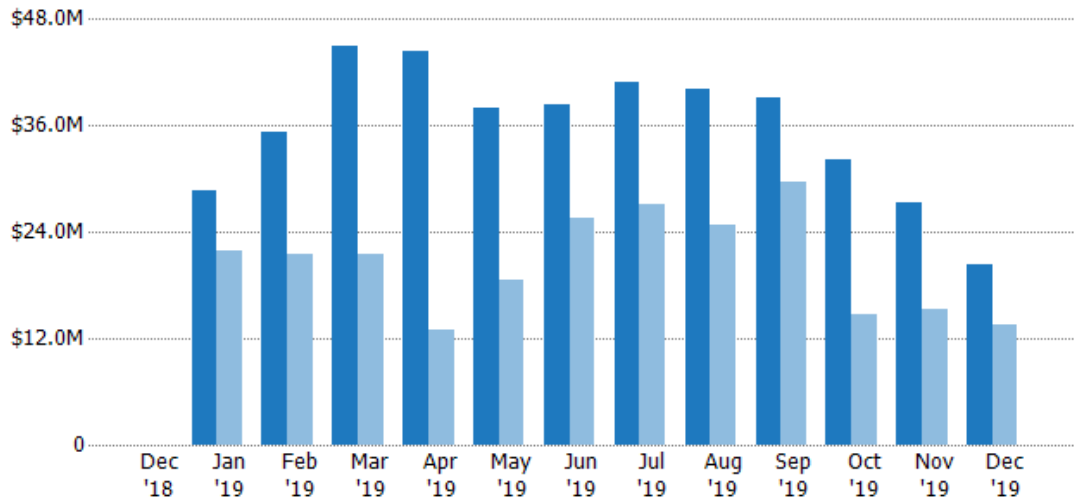
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year

- \$28.6M \$35.3M \$44.9M \$44.3M \$38M \$38.4M \$41M \$40M \$39.2M \$32.2M \$27.2M \$20.3M

Prior Year

- \$21.9M \$21.4M \$21.4M \$12.9M \$18.7M \$25.5M \$27.1M \$24.9M \$29.5M \$14.7M \$15.3M \$13.6M

Percent Change from Prior Year

- 30% 65% 110% 244% 104% 51% 51% 61% 33% 119% 78% 49%

Closed Sales

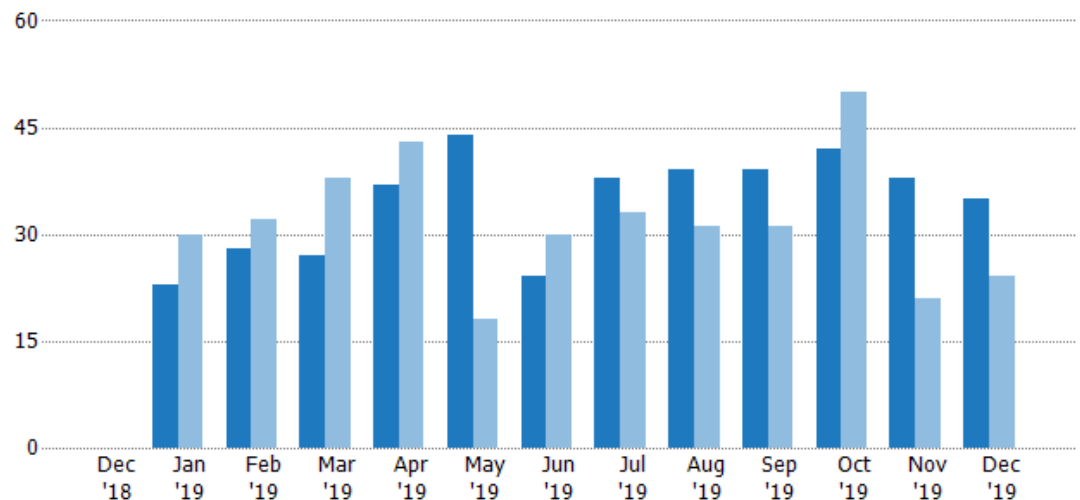
The total number of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year

- 23 28 27 37 44 24 38 39 39 42 38 35

Prior Year

- 30 32 38 43 18 30 33 31 31 50 21 24

Percent Change from Prior Year

- -23% -13% -29% -14% 144% -20% 15% 26% 26% -16% 81% 46%

Closed Sales Volume

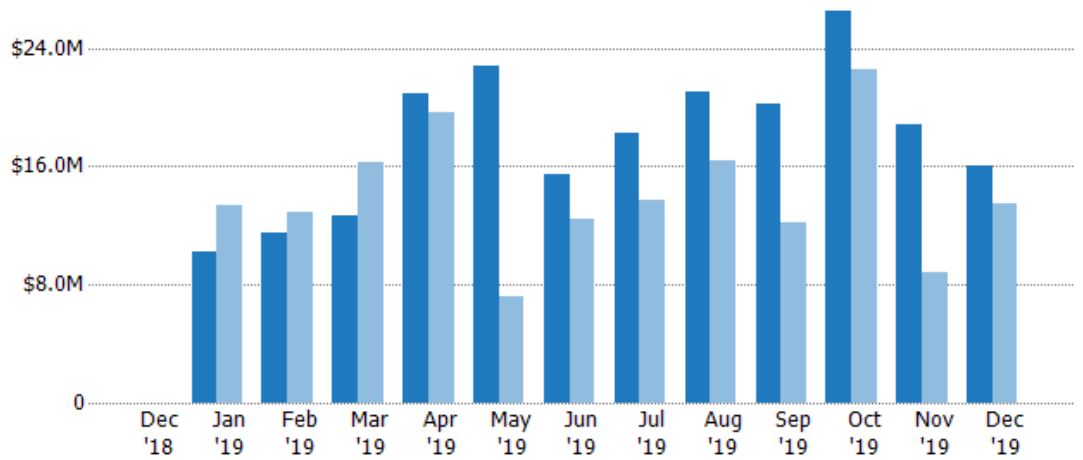
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year	-	\$10.2M	\$11.5M	\$12.6M	\$20.9M	\$22.7M	\$15.4M	\$18.2M	\$21M	\$20.3M	\$26.5M	\$18.9M	\$16.1M
Prior Year	-	\$13.3M	\$12.9M	\$16.3M	\$19.6M	\$7.17M	\$12.4M	\$13.7M	\$16.3M	\$12.2M	\$22.5M	\$8.86M	\$13.5M
Percent Change from Prior Year	-	-24%	-11%	-22%	7%	217%	24%	33%	28%	66%	18%	113%	19%

Closed Sales by Property Type

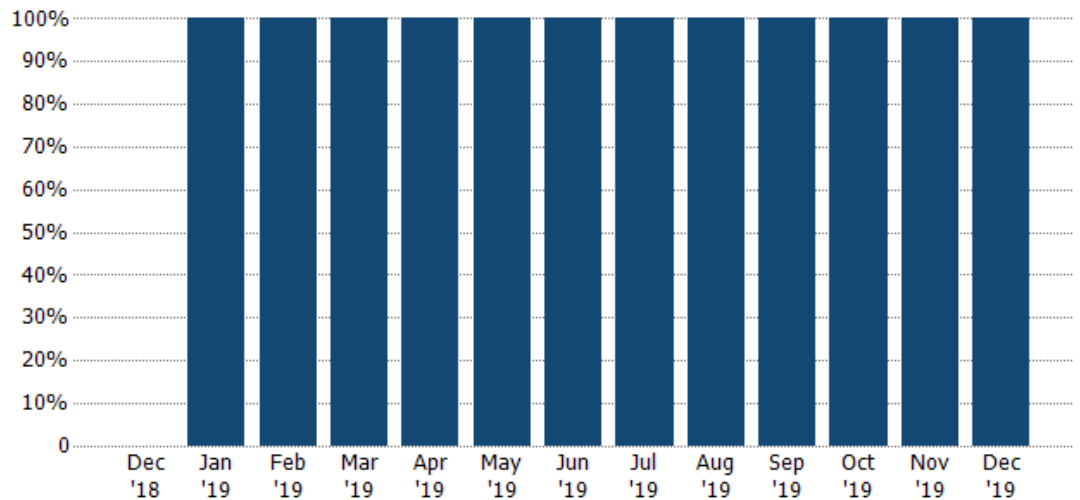
The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Condo/Townhouse	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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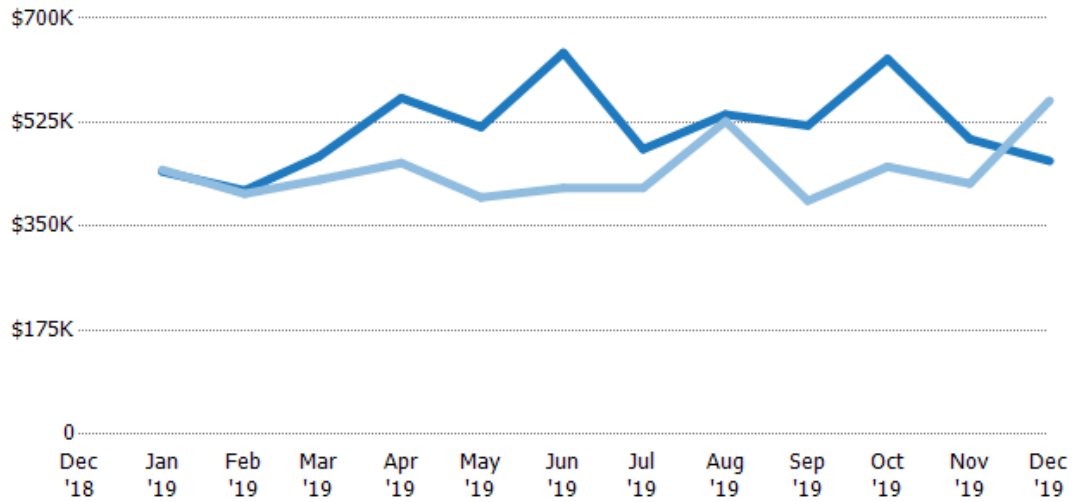
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



Current Year	-	\$442K	\$410K	\$467K	\$566K	\$517K	\$642K	\$480K	\$538K	\$519K	\$632K	\$497K	\$460K
Prior Year	-	\$445K	\$405K	\$428K	\$456K	\$399K	\$414K	\$415K	\$527K	\$393K	\$450K	\$422K	\$562K
Percent Change from Prior Year	-	-1%	1%	9%	24%	30%	55%	16%	2%	32%	40%	18%	-18%

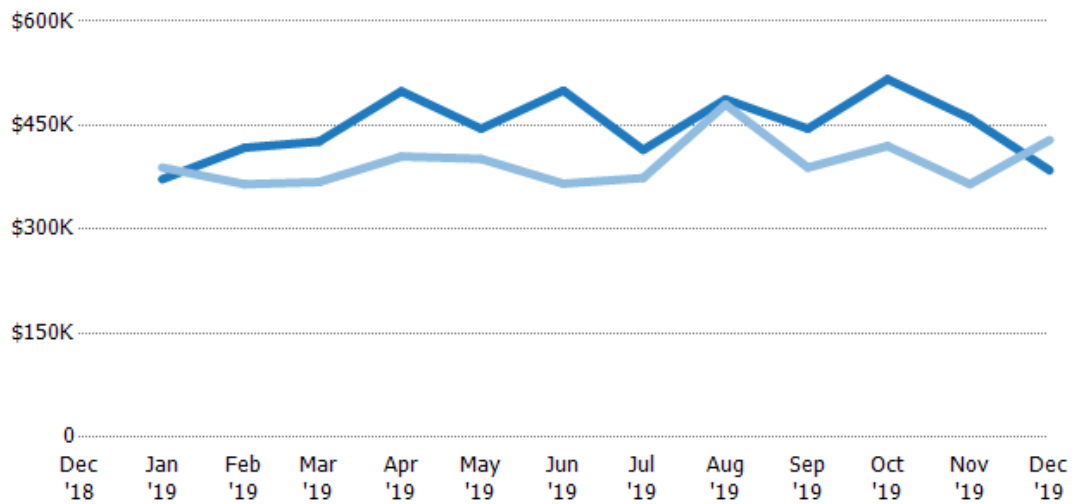
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



Current Year	-	\$372K	\$418K	\$427K	\$499K	\$445K	\$500K	\$415K	\$488K	\$445K	\$517K	\$460K	\$385K
Prior Year	-	\$389K	\$365K	\$368K	\$405K	\$402K	\$366K	\$374K	\$480K	\$389K	\$420K	\$365K	\$429K
Percent Change from Prior Year	-	-4%	14%	16%	23%	11%	37%	11%	2%	14%	23%	26%	-10%

Average Sales Price per Sq Ft

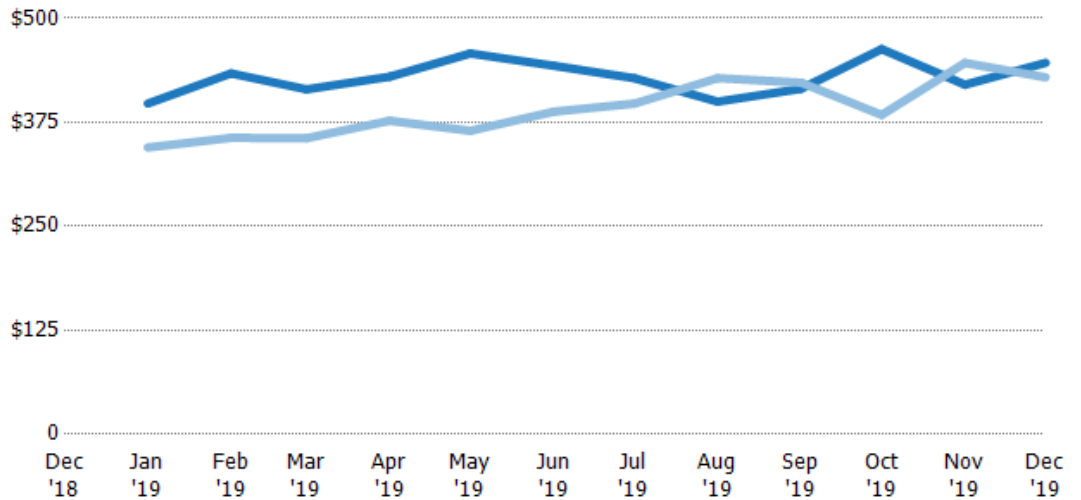
The average of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year	-	\$398	\$434	\$415	\$430	\$458	\$443	\$428	\$400	\$415	\$463	\$420	\$447
Prior Year	-	\$345	\$356	\$356	\$377	\$365	\$388	\$397	\$428	\$423	\$384	\$446	\$429
Percent Change from Prior Year	-	15%	22%	17%	14%	26%	14%	8%	-7%	-2%	21%	-6%	4%

Median Sales Price per Sq Ft

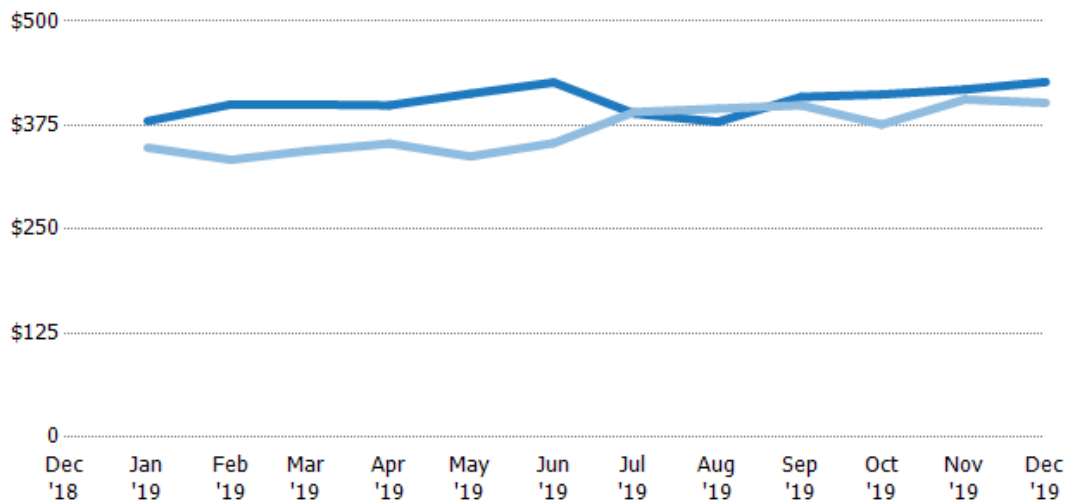
The median of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt



Current Year	-	\$380	\$400	\$400	\$399	\$413	\$427	\$389	\$379	\$409	\$412	\$418	\$427
Prior Year	-	\$348	\$334	\$344	\$353	\$338	\$354	\$391	\$395	\$399	\$376	\$406	\$402
Percent Change from Prior Year	-	9%	20%	16%	13%	22%	21%	-1%	-4%	3%	10%	3%	6%

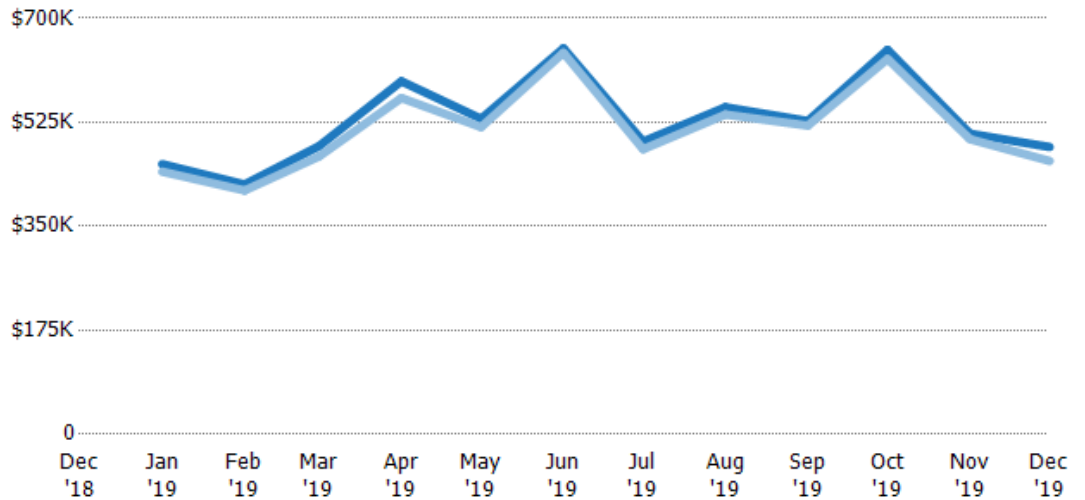
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



Avg List Price	-	\$455K	\$420K	\$485K	\$594K	\$531K	\$650K	\$493K	\$550K	\$527K	\$647K	\$506K	\$483K
Avg Sales Price	-	\$442K	\$410K	\$467K	\$566K	\$517K	\$642K	\$480K	\$538K	\$519K	\$632K	\$497K	\$460K
Avg Sales Price as a % of Avg List Price	-	97%	98%	96%	95%	97%	99%	97%	98%	99%	98%	98%	95%

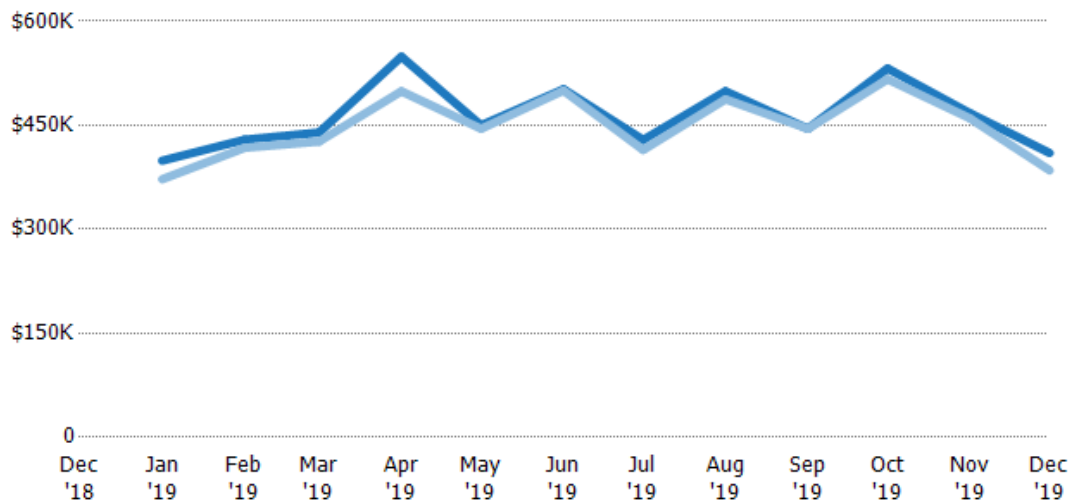
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



Median List Price	-	\$399K	\$429K	\$440K	\$549K	\$450K	\$502K	\$429K	\$499K	\$445K	\$532K	\$468K	\$410K
Median Sales Price	-	\$372K	\$418K	\$427K	\$499K	\$445K	\$500K	\$415K	\$488K	\$445K	\$517K	\$460K	\$385K
Med Sales Price as a % of Med List Price	-	93%	97%	97%	91%	99%	100%	97%	98%	100%	97%	98%	94%

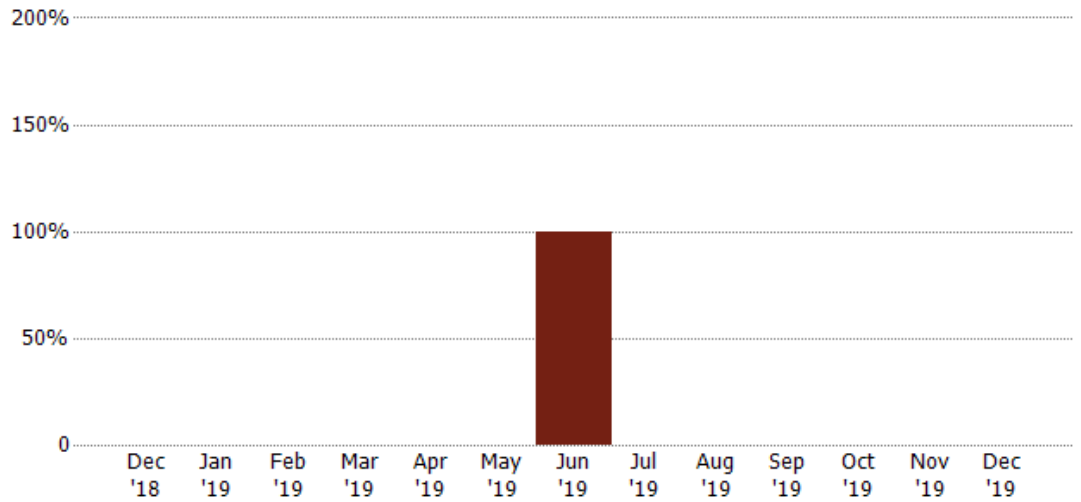
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



Current Year

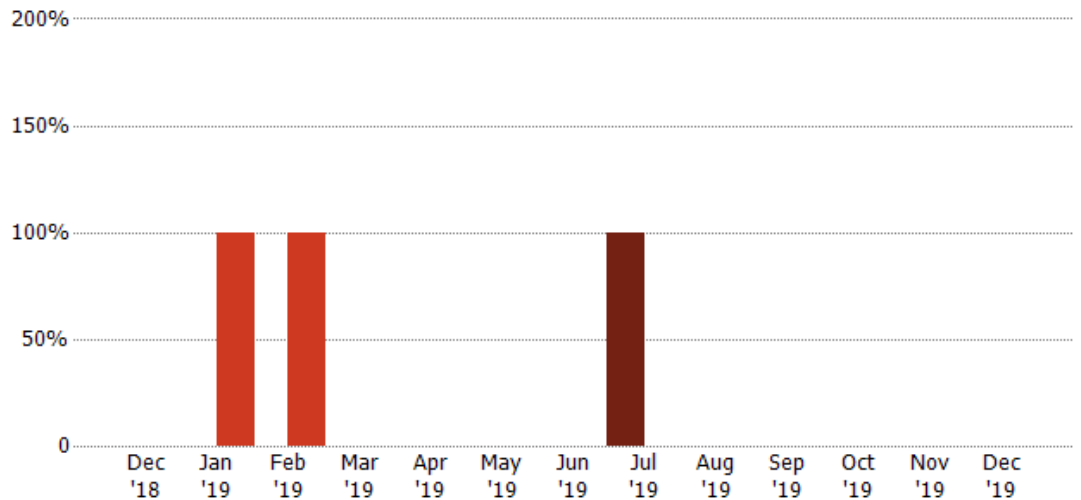
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt



Current Year

Prior Year

Percent Change from Prior Year

- -100% -100% - - - - 100% - - - - -